ANNUAL REPORT

THE FUND FOR NEW JERSEY



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2008 Annual Report

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PREFACE

n December, 1969, the family of the late Mr. and Mrs. Charles F. Wallace of Westfield, New Jersey, created what is known today as The Fund for New Jersey. The Trustees, embarking on a policy "to maximize contributions to social improvements," decided to seek outside help in decision-making and to employ staff to implement Trustee decisions. The Board of Trustees was expanded by adding well-informed individuals of standing in the community who could be looked to for meaningful contributions to Board deliberations.

At the outset it was decided to restrict our geographic scope to New Jersey to favor promotion of public discussion and awareness of New Jersey's neglected problems, and to support organizations acting on them. Grants were made for public interest research and litigation and policy analysis as well as efforts to deal with inner-city misery. At the same time, the newly incorporated foundation decided to decline giving to capital purposes and endowments (our charter rules out gifts to individuals).

Over the years The Fund has attempted to improve the quality of public policy decision-making in New Jersey. We have supported efforts to empower citizens with relevant information presented in usable and understandable form, as well as efforts to analyze alternative approaches to significant social problems, and to monitor specific governmental activity. Our list of grantees has been widely varied in the pursuit of these objectives.

When asked what use he wanted made of his philanthropic dollars, Charles Wallace would decline naming any specific purpose, stating that only individuals living in and currently aware of existing problems could decide the best use of money at the time it was being spent. It is our hope to apply dollars to serious problems with intelligence and effectiveness, that we may make a welcomed difference in society's condition.

Grants totaling \$2,890,711 were approved and disbursed in 2008 to a broad range of organizations whose efforts have implications for future public policies in New Jersey. Grants were made in the following broad program categories: social and economic opportunity -36%, environment and land use -24%, and statewide public policy efforts -40%.

The pages that follow contain the Report of the Trustee Co-chairs, a brief description of each grant, our Auditor's Report, and Information for Prospective Applicants.

The Fund presents this document annually to the public. We welcome the considered opinion of its readers.

OFFICERS

(as of December, 2008)

Chairman of the Board	Leonard Lieberman*
President and Board Secretary	Mark M. Murphy**
Vice ChairmanC	Candace McKee Ashmun
TreasurerBr	endan Thomas Byrne, Jr.

TRUSTEES

Candace McKee Ashmun

Leonard Lieberman

Brendan Thomas Byrne, Jr.

Edward Lloyd

Dr. Henry A. Coleman

Lawrence S. Lustberg***

Dr. John W. Cornwall

Hon, Deborah T. Poritz

Hon. Dickinson R. Debevoise

Richard W. Roper

Linda Dennerv

Gary D. Rose***

Hon. James Florio

Jane W. Thorne, Emeritus

Hon. John J. Gibbons

Richard L. Wright

STAFF

PresidentMark M. Murphy**	ķ
Executive SecretaryBetty A. Lehr	1
Program Officer Jenny-Ann Kershner	г

REPORT OF THE TRUSTEE CO-CHAIRS

he recession that began in 2008 may prove to be one of the defining events of the 21st century as New Jerseyans, like all Americans, experienced meaningful job losses, dramatic erosion in consumer confidence and escalating home foreclosures. And, New Jersey has lots of company, as many sister states are also facing substantial budget deficits.

Responding to the economic downturn, many non-profit organizations sharply reduced their budgets due to declines in donations, fees, endowment income, and state government support. Foundations, affected as well, have cut their grant making to bring their distributions in line with the steep investment losses their endowments have suffered. The Fund for New Jersey's own endowment experienced similar declines.

Recognizing the potential impact on the non-for-profit community, The Fund continued its longstanding partnerships with leadership grantees, focusing on critical statewide public policy issues. The Fund's staff met one-on-one with grantees to gain an understanding of how the economy was affecting the work of these organizations, and we responded accordingly. Our conversations with grantees have helped shape The Fund's grant-making framework for 2009 and beyond.

Despite the economic environment, 2008 is notable for several achievements by The Fund's grantees. As in recent years, there were many programs for which cuts were proposed in Governor Corzine's 2009 budget. Thanks to the combined effort of New Jersey Policy Perspective, The Grassroots Institute of New Jersey's Better Budget Campaign, New Jersey Citizen Action Education Fund, Legal Services Anti-Poverty Network (all Fund grantees) and others, Governor Corzine's budget proposal safeguarded the most vulnerable in New Jersey, including children and seniors.

Similarly, after twelve years of active debate, Governor Corzine signed Family Leave

^{*}Chairman until December 2008

^{**}President until April 2009; position currently vacant

^{***}Acting Co-chairs as of December 2008

legislation into law, making New Jersey the third state in the nation to provide workers with family leave benefits to care for sick family members or to bond with newborn or newly adopted children. The Fund's grantees, New Jersey Citizen Action Education Fund and Rutgers Center for Women and Work were key players in this effort.

In the absence of national leadership on health care policy, the New Jersey Legislature made universal health care a major policy goal, with an important first step occurring in July with the passage of a law that expanded the New Jersey FamilyCare Program and mandated that all children 18 years and younger have health insurance. Once again, several of The Fund's grantees, including the Association for Children of New Jersey, engaged heavily in these discussions and debates, and will continue to do so in 2009.

As then-Democratic nominee for President Barak Obama called on Americans to be of service to their country, Fund grantee, The Center for Civic Responsibility advanced its own mission by calling on New Jerseyans to create their own power for positive change. Through the use of workshops and on-line courses, The Center is training a cadre of new leaders to work in their home communities.

Recognizing that far few high school seniors in poor inner city districts plan to attend four year colleges, Rutgers University launched a bold new initiative to provide 200 first generation, low-income students with full tuition funding through scholarships in the communities of Piscataway, New Brunswick, Camden and Newark. In addition to providing a grant for this program, The Fund's President, Mark Murphy, served as co-chair on the Rutgers Future Scholars External Fundraising Committee.

On the environmental front, The Fund's grantees continued to press for protection of New Jersey's precious resources. In March of 2009, the Garden State Preservation Trust – the independent body which approves allocations of state funds for preserving

REPORT OF THE TRUSTEE CO-CHAIRS

open spaces, historic places and farmland – allocated nearly all of the \$200 million in funds approved by the voters through a November 2007 bond measure to provide stopgap funding for these efforts. The state appears to be fiscally unable to complete these and any other new projects. It remains to be seen whether legislators and the Governor will again give voters the opportunity to support the Garden State Preservation Trust in November, 2009. The New Jersey Conservation Foundation is one of the leaders of the Keep It Green Campaign to assure that this issue remains in front of the Legislature, the Governor and the public.

The New Jersey Highlands provide much or all of the drinking water for 5.4 million people in New Jersey. In 2004, the New Jersey legislature responded to this reality by adopting the Highlands Water Protection and Planning Act. After several drafts and periods of public comment, the Plan was adopted on July 17, 2008. Having Planning Area municipalities conform or "opt-in" to the plan is crucial to its success- the protections provided in the Regional Master Plan will have little value if municipalities do not participate. In 2008, The Fund once again provided a leadership grant to the New Jersey Highlands Coalition, as well as grants to several other environmental groups, for efforts to encourage municipalities to adopt the Plan. And, with respect to the critical issues of energy and climate change, The Fund commissioned a report to guide us as we direct our dollars to help New Jersey's state and local governments, and not-for-profit organizations confront mounting environmental threats.

Meanwhile, the Association of New Jersey Environmental Commissions will continue to work with municipalities on sustainable projects in land use practices, energy conservation, greenhouse gas reductions, and the revitalization of New Jersey's cities. And, Newark took the lead by hosting a *Green Future Summit* to show how clean energy,

environmental, and green jobs principles can be incorporated into the city's economic development priorities.

Finally, the end of 2008 represented an important period of transition at The Fund for New Jersey. After 19 years of service, our President, Mark Murphy, informed trustees that he would be leaving The Fund for New Jersey for new opportunities, and Leonard Lieberman, our Chairperson, indicated that he would be stepping down as Chair, though we are grateful that he will continue to provide guidance to The Fund as a Trustee. We wish Mark every success in his new endeavors and look forward to a successful year as The Fund recruits and welcomes new leadership and seeks new approaches to addressing some of New Jersey's and the nation's most pressing issues. Our Board is committed to honoring and continuing the rich heritage of The Fund and excited to play a constructive role in shaping the future of our State and our fellow citizens.

Lawrence S. Lustberg and Gary D. Rose Trustee Co-Chairs

SUMMARY OF GRANTS APPROVED IN 2008

		ber of ants	Doli Amo	
Social and Economic				
Opportunity	21	(36%)	\$ 920,100	(32%)
Environment and				
Land Use	14	(24%)	\$ 853,111	(29%)
Public Policy in				
New Jersey	23	(40%)	\$1,117,500	(39%)
Total Grants	58		\$2,890,711	

FOUNDATION SUPPORTED Publications - 2008 & 2009

American Civil Liberties Union- New Jersey

The Rights of Immigrants in New Jersey www.aclu-nj.org

Association for Children of New Jersey

ACNJ Child Advocate- Pre-School Expansion Plan Meets with Applause and Questions.

ACNJ Child Advocate- Three Decades of Championing Children

ACNJ Policy Brief - The FY 2008 State Budget Programs for Children and Families

ACNJ Policy Brief - Heat or Eat, Energy Insecurity in New Jersey

ACNJ Policy Brief - Saving the Future of New Jersey's Children

ACNJ Policy Brief - Shortchanging Children - How the Federal Government pays less that it's fair share of services to New Jersey's children and families. www.acnj.org

Crossroads of the American Revolution Association

Crossroads of the American Revolution – A Guide to New Jersey's American Revolutionary War Sites. www.revolutionarynj.org

Legal Services of New Jersey

Eye on the Budget 2009: How New Jersey State Expenditures Relate To Basic Human Needs - Summary of Major Analysis and Recommendations by LSNJ Poverty Research Institute.

Poverty Benchmarks 2009: Addressing New Jersey's Advances, Declines, and Growing Challenges in Addressing Problems of Inadequate Income by LSNJ Poverty Research Institute.

Supporting New Jersey's Workers: The Importance and Adequacy of the State Minimum Wage by LSNJ Poverty Research Institute.

Not Enough to Live On: Characteristics of Households Below the Real Cost of Living in New Jersey by LSNJ Poverty Research Institute. www.lsnj.org

New Jersey Policy Perspective

Funding for Business Tax Breaks Shows Skewed Priorities by Sarah Stecker

What's the Rush? Costly Tax Changes Need More Deliberation by Mary E. Forsberg

Gas Tax Talk Leads Down the Right Road by Mary E. Forsberg

A Step Backward: How Federal Rules Would Deny Health Insurance to New Jersey Children by Raymond J. Castro

Pulling Apart-New Jersey's Income Gap Grows Wider by Jon Shure

New Jersey Work Environment Council

Still at Risk: Protecting New Jersey Jobs, Families and Hometowns from Toxic Chemical Disasters by Rick Engler and Denise Patel www.njwec.org

Pinelands Preservation Alliance

State of the Pinelands 2008 www.pinelandsalliance.org

Regional Plan Association

City of Newark Master Plan Re-Examination Report www.rpa.org

Rutgers University, Edward J. Bloustein School of Planning and Public Policy, Urban Planning and Policy Development Program

Cities Destroyed (Again) for Cash: Forum on the U.S. Foreclosure Crisis by Jeff Crump, Kathe Newman, Eric S. Belsky, Phil Ashton, David H. Kaplan, Daniel J. Hammel and Elvin Wiley www.rci.rutgers.edu/knewman

South Asian Americans Leading Together

Issue Brief - About South Asian Americans Leading Together

Issue Brief - A Community of Contrasts: South Asians in New Jersey

Issue Brief - A demographic snapshot of New Jersey's south Asian American Population

Issue Brief - Recommendation around assisting South Asians Facing Linguistic and Cultural Barriers.

Issue Brief - Community Needs Assessment of South Asians in New Jersey

Issue Brief - The Impact of Anti Immigrant Sentiment on the South Asian Community in New Jersey. www.saalt.org

SOCIAL AND ECONOMIC OPPORTUNITY

Given that at least one million NJ workers don't have a single paid day off from their job and 40% of all low-wage workers don't have a single sick day, the passage of the Paid Family Leave law will make a significant and real difference in the lives of New Jersey's working families.

— Phyllis Salowe-Kaye
Executive Director
New Jersey Citizen Action Education Fund

SOCIAL AND ECONOMIC OPPORTUNITY

180 TURNING LIVES AROUND

A grant to support and expand the operations of the 2ND FLOOR Statewide Youth Helpline, a 24 hour a day, 365 day per year service to all New Jersey's youth. Ms. Mary W. Pearson is the Director of the 2nd Floor Statewide Youth Helpline, a program of 180 Turning Lives Around, 1 Bethany Road, Building 3, Suite 42, Hazlet, New Jersey 07730, (732)-264-4111.

www.180nj.org

\$15,000

ANSWER,

CENTER FOR APPLIED PSYCHOLOGY,

RUTGERS UNIVERSITY

A grant renewed support to continue efforts to develop and disseminate educational curriculum, teen publications and a web site promoting healthy sexuality education for teenagers. Ms. Elizabeth Schroeder is Executive Director at the Center for Applied Psychology, Rutgers University, 41 Gordon Road, Suite C, Piscataway, New Jersey 08854-8067, (732) 445-7929.

www.answer.rutgers.edu

\$50,000

ASSOCIATION FOR CHILDREN OF NEW JERSEY

A grant renewed support for analysis and advocacy efforts for increased supports to low income families. Ms. Cecilia Zalkind is Executive Director of the Association for Children of New Jersey, 35 Halsey Street, Newark, New Jersey 07102, (973) 643-3876.

www.acnj.org

\$50,000

CAMDEN CHURCHES ORGANIZED FOR PEOPLE

Renewed support to improve public safety in the City of Camden by strengthening

police-community partnerships. Mr. Joshua Chisholm is Executive Director of Camden

Churches Organized for People, 2770 Federal Street, P.O. Box 1317, Camden, New

Jersey 08105, (856) 966-8869. \$30,000

CEASEFIRE NEW JERSEY EDUCATION FUND

A grant to mobilize New Jersey citizens to advocate for policies that prevent and reduce

gun violence and work to stop the import of illegal, out-of-state guns into New Jersey.

Mr. Bryan Miller is Executive Director of Ceasefirenj, 503 West State Street, Trenton,

New Jersey 08618, (856) 427-0243.

www.HandgunSanity.com

\$40,000

CITYWORKS, INC.

A grant renewed operating support for development of commercial, residential and retail

projects focusing on emerging and underserved markets. Mr. Tom Clark is Executive

Director of CityWorks, Inc., 122 West State Street, Trenton, New Jersey, 08618,

(609) 984-8333.

www.cityworksinc.org

\$100,000

SOCIAL AND ECONOMIC OPPORTUNITY

COOPER'S FERRY DEVELOPMENT ASSOCIATION, INC.

A grant to support the implementation of the North Camden Development Plan that will develop waterfront land for permanently accessible open space. Mr. Thomas Corcoran is Executive Director of Cooper's Ferry Development Association, Inc., One Port Center, 2 Riverside Drive, Suite 501, Camden, New Jersey 08103, (856) 757-9154. www.camdenwaterfront.com \$40,000

EDUCATION LAW CENTER

A grant renewed support to engage in policy advocacy, research, public engagement and communication to improve education in New Jersey's poorest school districts. Mr. David G. Sciarra, Esq. is Executive Director of the Education Law Center, 60 Park Place, Suite 300, Newark, New Jersey 07102, (973) 624-1815.

www.edlawcenter.org

\$125,000

HOUSING AND COMMUNITY DEVELOPMENT NETWORK OF NEW JERSEY

A grant renewed support for community development capacity building, resource development, and advocacy of state policies to better meet the needs of urban communities. Ms. Diane Sterner is Executive Director of the Housing and Community Development Network of New Jersey, 145 West Hanover Street, Trenton, New Jersey 08618, (609) 393-3752.

www.hcdnnj.org

\$125,000

SOCIAL AND ECONOMIC OPPORTUNITY

LEADERSHIP NEWARK, INC.

A grant renewed support to the Community Leadership initiative that allows emerging civic leaders to work in close collaboration with local non-profits to solve real community needs. Ms. Cecilia M. King is Executive Director of Leadership Newark, Inc., 50 Park Place, Suite 1410, Newark, New Jersey 07102, (973) 242-2144.

www.leadershipnewark.org

\$75,000

LINCOLN PARK COAST CULTURAL DISTRICT, INC.

A grant to support the Green Collar Apprenticeship Program to train Newark residents in the electrical, plumbing and HVAC trades, while providing classroom and hands-on instruction in green building concepts. Mr. Baye Wilson is the Executive Director of the Lincoln Park Coast Cultural District, 9-11 Crawford Street, Suite 3, Newark, New Jersey 07102, (973) 242-4144.

www.moamm.org

\$25,000

NEW JERSEY WORK ENVIRONMENT COUNCIL

Renewed support to continue efforts to ensure chemical safety and security in New Jersey. Mr. Rick Engler is Executive Director of Work Environment Council of New Jersey, 142 West State Street, 3rd Floor, Trenton, New Jersey 08608, (609) 695-7100.

www.njwec.org

\$40,000

PRINCETON CENTER FOR LEADERSHIP TRAINING

A grant to support the 20th Anniversary's Leadership for Life Program, a leadership summit for peer alumni from across New Jersey. Dr. Sharon Powell is President of the Princeton Center for Leadership Training, 12 Vandventer Avenue, Princeton, New Jersey 08542, (609) 252-9300.

www.princetonleadership.org

\$35,500

PUBLIC INTEREST PROJECTS,

NEW JERSEY COMMUNITIES FOR PUBLIC EDUCATION REFORM

A grant renewed support for training of citizens to advocate for educational equity in the cities of Paterson, Jersey City and Newark. Ms. Julie Kohler is Program Manager of Public Interest Projects, 80 Broad Street, Suite 1600, New York, New York 10004, (212) 764-1508.

RUTGERS FUTURE SCHOLARS PROGRAM, RUTGERS UNIVERSITY FOUNDATION

A grant to support the first year of the Rutgers Future Scholars Program which will provide no-loan tuition scholarships to select students in the cities of New Brunswick, Piscataway, Newark and Camden. Mr. Aramis Gutierrez is the Director of the Rutgers Futures Scholars Program, Rutgers University, 191 College Avenue, 202B, New Brunswick, New Jersey 08901, (732-932-6712).

www.futurescholars.rutgers.edu

\$50,000

URBAN PLANNING AND POLICY DEVELOPMENT PROGRAM, EDWARD J. BLOUSTEIN SCHOOL OF PLANNING & PUBLIC POLICY, **RUTGERS UNIVERSITY**

A grant to develop a database of foreclosure filings and analysis of the extent and geography of foreclosures over time in Essex County, New Jersey. Ms. Kathe Newman is Assistant Professor at the Edward J. Bloustein School of Planning and Public Policy, Rutgers University, 33 Livingston Avenue, Suite 300, New Brunswick, New Jersey, 08901, (732) 932-5475.

www.policy.rutgers.edu

\$15,000

\$50,000

WOMEN'S FUND OF NEW JERSEY

A grant to support the inaugural year of the Women's Policy Institute, an initiative to empower local leaders to craft solutions to improve the health and well being of women and girls in New Jersey. Ms. Eileen Scott is the Executive Director of the Women's Fund of New Jersey, 355 Chestnut Street, Union, New Jersey 07083, 908-851-7774. www.wfnj.org

SOCIAL AND ECONOMIC OPPORTUNITY

SMALL GRANTS

A grant for sponsorship of the New Jersey Institute for Social Justice's third annual awards dinner. A second grant to support the Institute's Driver's License Reinstatement Project including printing of support materials. \$15,000

\$7,500

A grant to Rutgers School of Criminal Justice for technical assistance to Governor Corzine's Commission on Government Efficiency and Reform's Sentencing and Correction Task Force. \$2,100

A grant to sponsor the Thurgood Marshall College Fund's Eighth Annual Awards of Excellence event. \$5,000

ENVIRONMENT AND LAND USE

ENVIRONMENT AND LAND USE

Without immediately renewing the Garden State

Trust Fund, preservation in New Jersey will rapidly
grind to a halt. It is vital that we fund preservation
in order to protect our state's drinking water and
wildlife, create much-needed parks and recreation
areas and preserve the historic character of our
neighborhoods.

— KELLY MOOIJ

COORDINATOR, KEEP IT GREEN CAMPAIGN

AMERICAN LITTORAL SOCIETY

A grant for efforts to protect and restore New Jersey's coast by working to improve the New Jersey Rules on Coastal Management. Mr. Tim Dillingham is Executive Director of American Littoral Society, 18 Hartshorne Drive, Suite 1, Highlands, New Jersey 07732. (732) 291-0055.

www.littoralsociety.org

\$30,000

ASSOCIATION OF NEW JERSEY ENVIRONMENTAL COMMISSIONS

A grant renewed operational support to assist municipal environmental commissions to develop and implement sustainability policies to conserve energy and protect natural resources. Ms. Sandy Batty is Executive Director of the Association of New Jersey Environmental Commissions, 300 Mendham Road, P.O. Box 157, Mendham, New Jersey 07945, (973) 539-7547.

www.anjec.org

\$75,000

CLEAN OCEAN ACTION

Renewed support to advocate for the protection of marine resources and decreased ocean pollution. Ms. Cindy Zipf is Executive Director of Clean Ocean Action, 18 Hartshorne Drive, P.O. Box 505, Sandy Hook, Highlands, New Jersey, (732) 872-0111. www.CleanOceanAction.org \$35,000

CLEAN WATER FUND-NEW JERSEY

A grant renewed support for education and advocacy programs to stop sprawl and promote environmental justice issues in urban and school settings. Ms. Amy Goldsmith is State Director of the Clean Water Fund-New Jersey, 1002 Ocean Avenue, Belmar, New Jersey 07719, (732) 280-0370.

www.cleanwaterfund.org

\$50,000

DELAWARE RIVERKEEPER NETWORK, INC.

A grant renewed support for continued operation of the River Resources Law Clinic, the legal arm that challenges practices of river dredging, pollution and species endangerment. Ms. Maya K. van Rossum is the Delaware Riverkeeper, Delaware Riverkeeper Network, 200 Pond Street, Bristol, Pennsylvania 19007, (215) 369-1188.

www.delawareriverkeeper.org

\$50,000

EASTERN ENVIRONMENTAL LAW CENTER

A grant renewed operating support to provide legal counsel and advocacy to New Jersey's environmental community. Ms. Julia LeMense is Director of Eastern Environmental Law Center, 744 Broad Street, Suite 1525, Newark, New Jersey 07102, (973) 424-1166.

www.easternenvironmental.org

\$150,000

Environment and Land Use

EDISON WETLANDS ASSOCIATION

A grant renewed operating support for the Brownfields to Greenfields Initiative, an effort to clean up former industrial sites and to transform them into open space for public recreation and conservation. Mr. Robert Spiegel is the Executive Director of Edison Wetlands Association, 2035 route 27, Suite 1190, Edison, New Jersey 08817, (732) 287-5129.

www.edisonwetlands.org

\$40,000

NEW FORESTS, INC.

A grant for consultancy services to assist The Fund in investigating climate, energy and water issues in New Jersey. Ms. Marisa Meizlish is Director, New Forests Advisory Services Inc, 601 Montgomery Street, Suite #665, San Francisco, CA 94111, (415) 321-3300. www.newforests-us.com \$48,111

NEW JERSEY CONSERVATION FOUNDATION

A grant renewed support for public education and advocacy to promote natural resource conservation, preserve open space, and combat sprawl. Ms. Michele S. Byers is Executive Director of the New Jersey Conservation Foundation, 170 Longview Road, Far Hills, New Jersey 07931, (908) 234-1225.

www.njconservation.org

\$50,000

NEW JERSEY FUTURE

A grant to support advocacy efforts for a smart growth agenda in New Jersey. Mr. Peter Kasabach is the Executive Director of New Jersey Future, 137 West Hanover Street, Trenton, New Jersey 08618, (609) 393-0008.

www.njfuture.org

\$50,000

NEW JERSEY HIGHLANDS COALITION

A grant renewed support for the Coalition's work to ensure that the Highlands Water Protection and Planning Act is effectively implemented, with \$25,000 designated for a small grants program to municipalities. Ms. Julia Somers is Executive Director of The Highlands Coalition, 508 Main Street, Boonton, New Jersey 07005, (973) 588-7190. www.njhighlandscoalition.org

PINELANDS PRESERVATION ALLIANCE

A grant renewed support for public advocacy initiatives to protect the Pineland's natural resources. Mr. Carleton K. Montgomery is Executive Director of the Pinelands Preservation Alliance, 17 Pemberton Road, Southampton, New Jersey 08088, (609) 859-8860.

www.pinel and salliance.org

\$50,000

Environment and Land Use

REGIONAL PLAN ASSOCIATION

Renewed support to establish strong community planning, economic development, and sustainable design practices in Newark. Mr. Thomas Wright is Executive Director of Regional Plan Association, 4 Irving Place, 7th Floor, New York, NY 10003, (212) 253-2727.

www.rpa.org

\$50,000

TRI-STATE TRANSPORTATION CAMPAIGN

A grant to support a transit oriented community grants program in New Jersey. Ms. Kate Slevin is Executive Director of Tri-State Transportation Campaign, 350 W. 31st Street, New York, New York 10001, (212) 268-7474.

www.tstc.org

\$50,000

PUBLIC POLICY IN NEW JERSEY

We need a 'Call to Service' that goes beyond non-governmental volunteerism to offer citizens who care about our future the political and governmental know-how to make positive change beyond the ballot.

— Harry Pozycki Chair, Citizens Campaign

Public Policy in New Jersey

AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY FOUNDATION

A grant to help safeguard the civil liberties of citizens of New Jersey with emphasis on racial justice. Ms. Deborah Jacobs is Executive Director of the American Civil Liberties Union Foundation, P.O. Box 32159, Newark, New Jersey 07102, (973) 642-2086.

www.aclu-nj.org

\$50,000

AMERICAN FRIENDS SERVICE COMMITTEE

A grant renewed support for grassroots information and public education activities to promote issues of importance for immigrant communities in New Jersey. Ms. Amy Gottlieb is Program Director of the Immigrant Rights Program of the American Friends Service Committee, 89 Market Street, 6th Floor, Newark, New Jersey 07102, (973) 643-3079.

www.afsc.org

\$50,000

CENTER FOR AMERICAN WOMEN & POLITICS, EAGLETON INSTITUTE OF POLITICS, RUTGERS UNIVERSITY

A grant to support the diversity initiative of the *Ready to Run* Program. The initiative attracts diverse groups of Asian, African-American, and Latina women into the political process and encourages them to seek public office. Ms. Deborah L. Walsh is Director of the Center for American Women & Politics, Eagleton Institute of Politics, Rutgers University, 191 Ryders Lane, New Brunswick, New Jersey 08901, (732) 932-9384.

www.cawp.rutgers.edu \$50,000

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CENTER FOR CIVIC RESPONSIBILITY

Renewed support to build grassroots capacity to engage more citizens in local civic

participation and positive change in New Jersey. Mr. Harry Pozycki is Chairman and

Founder of the Center for Civic Responsibility, 450 Main Street, Metuchen, New Jersey

08901, (732) 548-9798.

www.jointhecampaign.com

\$75,000

DĒMOS

Renewed support for Demos to provide New Jersey policymakers and advocacy

organizations with communication and coalition building support. Mr. Miles Rapoport

is President of Demos, 220 5th Avenue, New York, New York 10001, (212) 633-1405.

www.demos-usa.org

\$50,000

JOHN J. HELDRICH CENTER FOR WORKFORCE DEVELOPMENT,

EDWARD J. BLOUSTEIN SCHOOL OF PLANNING & PUBLIC POLICY,

RUTGERS UNIVERSITY

A grant to engage in a study to determine the unemployment and higher education

outcomes of the state's county college credit programs. Mr. Carl E. Van Horn is Professor

and Director of the John J. Heldrich Center for Workforce Development, 33 Livingston

Avenue, New Brunswick, New Jersey 08901, (732) 932-4100.

www.heldrich.rutgers.edu

\$50,000

PUBLIC POLICY IN NEW JERSEY

HISPANIC DIRECTORS ASSOCIATION

A grant renewed support for advocacy on behalf of the Hispanic community and

immigrants in New Jersey. Mr. Daniel Santo Pietro is Executive Director of Hispanic

Directors Association of New Jersey, P.O. Box 25, New Brunswick, New Jersey 08903,

(732) 828-7606.

www.hdanj.org

\$50,000

HUMAN RIGHTS FIRST

A grant renewed support of the Asylum Program in New Jersey, representing political

asylum seekers detained in or released from the federal immigration facility in Elizabeth,

New Jersey. Mr. Michael Posner is President of Human Rights First, 33 Seventh Avenue,

13th Floor, New York, New York 10001-5108, (212) 845-5200.

www.humanrights.org

\$75,000

HYACINTH AIDS FOUNDATION

A grant renewed support for efforts to increase public attention to the AIDS crisis, and

to develop an effective AIDS prevention policy. Ms. Kathy Ahearn-Obrien is Executive

Director of Hyacinth AIDS Foundation, 317 George Street, Suite 203, New Brunswick,

New Jersey 08901, (732) 246-0204.

www.hyacinth.org

\$40,000

30

LEGAL SERVICES OF NEW JERSEY

A grant renewed operational support for the Poverty Research Institute and for the coordination of the Anti-Poverty Network. Melville D. Miller, Jr., Esq. is President of Legal Services of New Jersey, 100 Metroplex Drive at Plainfield Avenue, Suite 402, P.O. box 1357, Edison, New Jersey 08818-1357, (732) 572-9100.

www.lsnj.org \$70,000

NATIONAL COUNCIL ON ALCOHOLISM AND DRUG DEPENDENCE-**NEW JERSEY**

A grant to participate in a nine-state campaign to increase addiction services for untreated alcoholics and drug addicts. Mr. Wayne E. Wirta is Executive Director of NCADD-NJ, 360 Corporate Boulevard, Robbinsville, New Jersey 08691, (609) 689-0599. www.ncaddnj.org

\$50,000

NEW JERSEY CITIZEN ACTION EDUCATION FUND

Renewed support for a progressive policy agenda in the areas of clean elections, health care reform, and foreclosure prevention and policy reform. Ms. Phyllis Salowe-Kaye is Executive Director of the New Jersey Citizen Action Education Fund, 85 Raritan Avenue, Suite 100, Highland Park, New Jersey 08904, (732) 246-4772.

www.njcaef.org \$100,000

PUBLIC POLICY IN NEW JERSEY

NEW JERSEY IMMIGRATION POLICY NETWORK

A grant renewed support to enable immigrants to have a strong and united public policy voice in Trenton. Mr. Charles "Shai" Goldstein is Executive Director of New Jersey Immigration Policy Network, 89 Market Street, 8th Floor, Newark, New Jersey 07102, (973) 621-0031.

www.njipn.org

\$60,000

NEW JERSEY NETWORK, DUE PROCESS

A grant renewed support for the legal affairs public television series, Due Process. Ms. Sandra King is Senior Producer of New Jersey Network, 50 Park Place, Newark, New Jersey 07102, (973) 648-3630.

www.njn.net

\$60,000

NEW JERSEY POLICY PERSPECTIVE

A grant renewed support for continued public policy advocacy and efforts to advance a progressive agenda in New Jersey through production and dissemination of timely and targeted reports and analyses. Ms. Mary E. Forsberg is Interim President of New Jersey Policy Perspective, 137 W. Hanover Street, Trenton, New Jersey 08618, (609) 393-1145.

www.njpp.org

\$125,000

PROGRESSIVE AMERICA FUND,

GRASSROOTS INSTITUTE OF NEW JERSEY

A grant renewed support for the development of a progressive movement that promotes

discussion of policy alternatives and increases civic engagement. Ms. Eva Bonime is

Executive Director of Grassroots Institute, 30 Clinton Street, 3rd floor, Newark, New

Jersey 07102, (973) 623-1828.

\$52,000

PROTEUS FUND

A grant to join with other foundations and individuals to support state based efforts

to secure and implement comprehensive campaign finance reform. Ms. Meg Gage is

President and Executive Director of Proteus Fund, 101 Amherst Drive, Suite A2,

Amherst, Massachusetts, 01002, (413) 256-0349.

www.proteusfund.org

\$10,000

PUBLIC EDUCATION INSTITUTE,

RUTGERS UNIVERSITY

A grant renewed support for public education roundtables that present the latest

findings from research and practice to New Jersey educators and policymakers. Mr.

Herbert T. Green is Founding Director of the Public Education Institute, Center for

Effective School Practices, Rutgers University, 80 Cottontail Lane, Somerset, New

Jersey 08873, (732) 564-0486.

http://cesp.rutgers.edu

\$30,000

PUBLIC POLICY IN NEW JERSEY

SOUTH ASIAN AMERICANS LEADING TOGETHER

A grant to unite South Asians and engage in civic affairs in New Jersey. Deepa Iyer, Esq.

is Executive Director of SAALT, 6930 Carroll Avenue, Suite 506, Takoma Park,

Maryland 20912, (301) 270-1852.

www.saalt.org

\$40,000

SMALL GRANTS

A grant to underwrite the tuition costs for Anne Ruach Nicholas, Executive Director of

the League of Women Voters Education Fund to attend the 2008 Leadership New Jersey

Class.

\$5,000

A grant to the National Committee for Responsive Philanthropy for their efforts to

ensure that the philanthropic sector is accountable to the public.

\$5,000

A grant to support Rutgers- Newark's Centennial Gala.

\$10,000

A grant to the Treatment Research Institute to provide consulting service to the

Governor's Government Efficiency and Reform Commission's Task Force on Sentencing

and Correction.

\$10,500



INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of The Fund for New Jersey

We have audited the accompanying statements of financial position of The Fund for New Jersey (a not-for-profit organization) as of December 31, 2008 and 2007, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Fund for New Jersey as of December 31, 2008 and 2007, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Lutz + Can, LLP

New York, New York May 7, 2009

THE FUND OF NEW JERSEY STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2008 AND 2007

	2008	2007
Assets Cash and cash equivalents (Notes 1b and 2) Interest and dividends receivable Investments, at fair value (Notes 1c and 3) Prepaid federal excise tax (Note 1f) Prepaid expenses and other assets Equipment, net of accumulated depreciation (Notes 1d and 4) Security deposit	\$ 7,988,021 65,662 38,807,510 53,171 4,586 983 2,970	\$ 201,376 99,707 73,209,565
Total Assets	\$ 46,922,903	\$73,543,803
Liabilities and Net Assets Liabilities Accounts payable and accrued expenses Federal excise tax payable (Note 1f) Current Deferred Total Liabilities	\$ 16,366 	\$ 13,198 11,821 197,669 222,688
Commitment (Note 7) Net Assets Unrestricted	46,906,537	73,321,115
Total Liabilities and Net Assets	\$ 46,922,903	\$73,543,803

See notes to financial statements.

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THE FUND FOR NEW JERSEY STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2008 AND 2007

	2008	2007
Change in Unrestricted Net Assets		
Revenues, Gains and Losses		
Interest	¢ 4.070.000	
Dividends	\$ 1,079,362	\$ 1,046,863
Realized gain (loss) on sale of investments	624,922	611,732
Other net investment income (loss)	(2,231,582)	3,056,165
Unrealized gain (loss) on investments	299,633 (22,492,192)	(76,965)
Less: Investment management and custody fees	(302,703)	2,107,682
Less: Provision for current federal excise tax	(32,364)	(247,370)
Add/Less: Provision for deferred federal excise (tax) benefit	197,669	(47,668)
	137,009	(42,154)
Total Revenues, Gains and Losses	(22,857,255)	6,408,285
Expenses		
Program Services		
Grants (net) and Climate Control expenses	2 000 404	
Program support	2,890,404	3,515,230
Total Program Services	497,660	488,264
Supporting Services	3,388,064	4,003,494
Administration	169,259	162,161
Total Expenses	3,557,323	4,165,655
Increase (decrease) in net assets	(00.444.=	
Net assets, beginning of year	(26,414,578)	2,242,630
	73,321,115	71,078,485
Net Assets, End of Year	\$ 46,906,537	\$73,321,115

See notes to financial statements.

THE FUND FOR NEW JERSEY STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2008 AND 2007

	2008	2007
Cash Flows From Operating Activities		
Increase (decrease) in net assets Adjustments to reconcile change in net assets to	\$(26,414,578)	\$ 2,242,630
net cash used by operating activities: Realized gain (loss) on sale of investments Unrealized gain (loss) on investments Depreciation (Increase) decrease in:	2,231,582 22,492,192 3,276	(3,056,165) (2,107,682) 5,569
Interest and dividends receivable Prepaid federal excise tax Prepaid expenses and other assets Increase (decrease) in:	34,045 (53,171) 21,340	(6,185) - (21,330)
Accounts payable and accrued expenses Federal excise tax payable Deferred federal excise tax payable Net Cash Used By Operating Activities	3,168 (11,821) (197,669) (1,891,636)	(5,437) (7,632) 42,154 (2,914,078)
Cash Flows From Investing Activities Purchase of investments Sale of investments Purchase of equipment Net Cash Provided By Investing Activities	(27,763,958) 37,442,239 	(11,589,621) 14,678,844 (1,966) 3,087,257
Net increase in cash and cash equivalents Cash and cash equivalents, beginning of year	7,786,645 201,376	173,179 28,197
Cash and Cash Equivalents, End of Year	\$ 7,988,021	\$ 201,376

See notes to financial statements.

THE FUND FOR NEW JERSEY NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2008 AND 2007

Note 1 - Organization and Summary of Significant Accounting Policies

a - Organization

The Fund for New Jersey is a not-for-profit private foundation. The Fund's purpose is to distribute grants to organizations dealing with current problems facing New Jersey in order to promote social improvement within the State of New Jersey.

b - Cash and Cash Equivalents

For purposes of the statement of cash flows, the Fund considers all unrestricted highly liquid debt instruments purchased with a maturity of three months or less, to be cash equivalents, except for those short-term investments managed by the Fund's investment managers as part of their long-term investment strategies.

c - Investments

The Fund reflects investments at fair value in the statement of financial position. Unrealized gains and losses on investments are reflected in the statement of activities as increases and decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law.

The Fund adopted Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" ("SFAS 157"), effective January 1, 2008.

SFAS 157 clarifies that fair value is an estimate of the exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (i.e., the exit price at the measurement date). Under SFAS 157, fair value measurements are not adjusted for transaction costs. SFAS 157 provides for use of a fair value hierarchy that prioritizes inputs to valuation techniques used to measure fair value into three levels:

- Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2: Quoted prices for similar assets or liabilities, or inputs that are
 observable, either directly or indirectly, and reasonably available.
 Observable inputs reflect the assumptions market participants would use in
 pricing the asset or liability and are developed based on market data
 obtained from sources independent of the Fund.
- Level 3: Unobservable inputs. Unobservable inputs reflect the assumptions that the Fund develops based on available information about what market participants would use in valuing the asset or liability.

THE FUND FOR NEW JERSEY NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2008 AND 2007

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

c - <u>Investments</u> (continued)

An asset or liability's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Availability of observable inputs can vary and is affected by a variety of factors. Level 3 assets and liabilities involve greater judgment than Level 1 or Level 2 assets or liabilities.

The Fund's holding in an investment fund is classified within Level 2 of the fair value hierarchy because its fair value is determined by the management of the investment fund, based on quoted prices for similar assets.

The values assigned to these investments and any unrealized gains or losses reported are based on available information and do not necessarily represent amounts that might be realized if a ready market existed and such differences could be material. The ultimate realization of such amounts depend on future events and circumstances and therefore valuation estimates may differ from the value realized upon disposition of individual positions.

d - Equipmen

Equipment is recorded at cost and depreciated on a straight-line basis over its estimated useful life.

e - Financial Statement Presentation

The Fund presents its financial statements in accordance with Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations.

f - Tax Status

The Fund is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code, but is subject to a 1% or 2% Federal excise tax on net investment income, as defined, which includes gains realized on the sale of investments. In addition, deferred taxes represent 2% on the unrealized appreciation in the market value of investments.

The Tax Reform Act of 1969 and subsequent amendments require that certain minimum distributions be made in accordance with a specified formula. The Fund has made distributions and expenditures in excess of the amounts required.

q - Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

THE FUND FOR NEW JERSEY NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2008 AND 2007

Note 2 - Concentration of Credit Risk

The Fund maintains its cash and cash equivalents at one financial institution, which briefly exceeded federally insured limits.

The cash balance at December 31, 2008 included approximately \$7,800,000 of funds from a liquidated investment which were reinvested in January 2009.

Note 3 - <u>Investments</u>

Investments are reflected at fair value and consist of the following:

	2008		20	007
	Cost	Market Value	Cost	Market Value
Cash equivalents U.S. treasury, government agency obligations and corporate bonds Mutual funds and International Equity Investment Fund Bond index fund	\$ 180,879	\$ 180,879	\$ 540,668	\$ 540,668
	14,107,366	13,551,169	10,469,820	10,496,479
	37,128,016	25,075,462	43,753,548 8,562,088	53,983,480 <u>8,188,938</u>
	<u>\$51.416.261</u>	<u>\$38,807.510</u>	\$63,326,124	<u>\$73.209,565</u>

Equities and fixed income securities are reflected on the basis of quoted market values. The International Equity Investment Fund ("Investment Fund") is reflected at fair value as determined by the management of the Investment Fund. The Investment Fund is a commingled fund that invests in mainly publicly traded equity securities of companies that are headquartered outside of the United States.

The following summarizes investments at December 31, 2008 by the Levels within the fair value hierarchy used to measure their respective fair values:

	Fair <u>Value</u>	Level 1	_ Level 2
Cash and cash equivalents U.S. treasury, government agency	\$ 180,882	\$ 180,882	\$ -
obligations and corporate bonds Mutual funds International Equity Investment Fund	13,551,169 17,550,091 	13,551,169 17,550,091	- - - 7,525,368
	\$38,807,510	\$31,282,142	\$7,525,368

THE FUND FOR NEW JERSEY NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2008 AND 2007

Note 4 - Equipment

Equipment consists of the following at December 31:

	_2008	2007
Computer equipment Office equipment	\$17,689 1,295	\$17,689 1,295
Less: Accumulated depreciation	18,984 <u>(18,001</u>)	18,984 (14,725
	\$ 983	\$ 4.259

Depreciation expense for the years ended December 31, 2008 and 2007 was \$3,276 and \$5,569, respectively.

Note 5 - Functional Allocation of Expenses

The cost of providing the program and the supporting services has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated between the program and supporting services benefited.

Note 6 - Retirement Plan

The Fund has a defined contribution plan for the benefit of all eligible employees which provides for employer contributions based on a percentage (10%) of a participant's compensation. Contributions to the plan during 2008 and 2007 amounted to \$34,335 each year.

Note 7 - Commitment

The Fund occupies space under a lease which provides for minimum rental payments as follows:

Year Ending December 31,	
2009	\$46,140
2010	47 856

Rent expense for the years ended December 31, 2008 and 2007 was \$44,580 and \$43,080, respectively.

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Information for Prospective Applicants

rants made by The Fund for New Jersey are restricted to activities in New Jersey, with particular attention given to projects seeking to affect public policy. While a few grants are provided for local activities, direct services, and general operating support, such proposals are considered usually at The Fund's invitation. The Fund does not accept proposals for support of individuals nor for capital projects such as acquisition, renovation, or equipment. The Fund is unable to support day care centers, drug treatment programs, arts programs, health care delivery, or scholarships.

Two additional points on legal requirements may be helpful:

- 1. Grants are made only to organizations which have applied for or have been granted tax-exempt status under Section 501(c)(3) of the Internal Revenue Code.
- 2. The Board of Trustees meets four times a year in the middle of March, June, September and December to consider proposals that come to it with staff recommendation. Proposals are due at the Fund's office at least six weeks prior to the board meeting. The process may involve a considerable lapse in time before a determination is made on a specific proposal.

APPLICATION REQUIREMENTS

The Fund asks that in addition to the full proposal, grant applicants submit a single page cover sheet in containing the following information.

Organization and Contact Person

Telephone number

Street address

City, State, Zip

Summary of Request

A one or two sentence description of the proposed activity and what it is expected to accomplish.

Amount Requested

Problem or Need Addressed by Proposed Activity

A one or two sentence description of problem or need. Applicants are encouraged to submit in the body of their proposal whatever information they feel is important for consideration.

All proposals must be accompanied by:

- A copy of the applicant's IRS form 990; and tax exemption letter.
- the names and affiliations of the Board of Directors of applicant organizations where appropriate;
- and a budget showing projected sources of income and anticipated expenditures.

FUNDING OBJECTIVES

The Fund will favor approaches and projects that:

- Build consensus by bridging diverse communities and interests;
- Promote prevention and early intervention to address problems:
- Nurture and advance emerging leaders from diverse backgrounds who will bring new perspectives to our public policy debates;
- Pursue the adoption of "best" practices and programs;
- Increase the accountability of public institutions and purposes;
- Impact the lives of inner-city residents, particularly youth;
- Help build a sense of community and counteract fragmenting social polarization;
- Prepare individuals, organizations and communities to exercise authority over important aspects of their lives;
- Demonstrate effective approaches to resolving problems and meeting community needs;
- Educate the public and governmental leaders on critical issues.

PROJECT ASSESSMENT

The Fund assesses the impact of the projects it supports by asking grantees these questions:

- Did the project make a difference?
- Did the project result in a better understanding of a problem and its solutions?
- Did the project involve diverse interests working together on a common problem?
- Did the project improve government as the servant of the people?
- Did the project demonstrate an innovative and replicable way to achieve public goals?
- Did the project result in a product that was disseminated to the appropriate decisionmakers and communities?
- Did the project impact public choices and governmental decisions?
- Did a local project address the needs of inner-city residents and provide direction for policy and further replication?

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Association For Children Of New Jersey 1	-
Association Of New Jersey Environmental Commissions	1
Camden Churches Organized For People	1
Ceasefirenj Education Fund	C
Center For American Women & Politics,	C
Eagleton Institute Of Politics, Rutgers University	_
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Center For Urban Planning And Policy Development,	J
Edward J Bloustein School Of Planning And	
Public Policy, Rutgers University	
Cityworks, Inc	,
Clean Ocean Action)
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Cooper's Ferry Development Association, Inc	
Delaware Riverkeeper Network, Inc	
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Edison Wetlands Association	
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John J. Heldrich Center For Workforce Development,	
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League Of Women Voters Of New Jersey Education Fund
Legal Services Of New Jersey
Lincoln Park Coast Cultural District, Inc.
National Committee For Responsive Philanthropy
National Council On Alcoholism And Drug Dependence-
New Jersey
New Forests, Inc.
New Jersey Citizen Action Education Fund
New Jersey Conservation Foundation
New Jersey Future
New Jersey Highlands Coalition
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New Jersey Network, Due Process
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Regional Plan Association
Rutgers Future Scholars Program, Rutgers University
Rutgers School Of Criminal Justice
Rutgers University- Newark
South Asian Americans Leading Together
Thurgood Marshall College Fund, Inc
Treatment Research Institute
Tri State Transportation Campaign
Women's Fund Of New Jersey